



# Why do people say we're the MSP that's **not** like other MSPs?

We're a modern technology company that's purpose-built to be more than your "IT company." **A lot more.**

We provide impeccable customer service and technology solutions that increase efficiency and ROI.

## Customer Relationships

We value each customer relationship, and we go out of our way to prove it.

We treat each customer as if they were our only customer. We'd love to prove ourselves to you.

## Less Is More

Efficient technology is more secure, and more cost-effective.

We help our partners use the most *effective* technology, not the *most* technology.

## Operational Efficiency

We use technology to drive operational efficiency.

We find opportunities to use technology to improve your business and enhance profitability.





## Cybersecurity Expertise

Cybersecurity is a component of everything we do. It's why the driving principle of our company is minimization. We believe that a smaller technology footprint yields more security.

Our standards are based on best-practice cybersecurity principles, and we provide in-depth reporting so you can stay on top of the security posture of your company.

## Technology to Better Your Business

This is a principal component of our business model.

We don't install technology because we can. In fact, we're minimalists - we tend to shrink our customers' technology landscapes by removing wasteful technology and investing in efficient technology.

We remove what you don't need and invest in technology that improves your company.

Concentrating on technology that *helps* your company, and retiring the rest is a true win. Our methods result in IT that costs less to maintain, promotes operational efficiency, and shrinks your cybersecurity threat landscape.

## Flat-Fee Billing

We believe that flat-fee billing results in the most efficient management of your technology.

We'll work with you to design a program that is cost-effective and benefits your company.

## Driving Operational Efficiency

TechxRev is a business-centric MSP, focused on driving operational-efficiency into your company.

We use technology solutions that are more modern, more advanced, and provide *higher return on investment (ROI)*.

And we provide customer service that goes well beyond what you've experienced in the past.

## Technology Cost Reduction

We are a technology company that wants you to spend less. Weird, right?

We manage your technology costs as if they were our own. And we can be involved in vendor contracts, negotiations, and other cost-cutting measures to maximize your technology investment.

## Support

Everyone has a help desk, but we like to think we're a little more personable than most. Tickets aren't "transactions" to us; there's a sense of pride in helping someone, and that pride is evident in everything we do.

## Virtual CIO (vCIO)

Our founder was Chief Information Officer (CIO) for a financial institution before launching TechxRev.

Our virtual CIO (vCIO) service isn't a "me too!" add-on; we fully understand the requirements of a CIO and will help *drive efficiency into your business*.

